



LONGEVITY
— L I F E S T Y L E —

LIVE LONGER. LIVE BETTER.

Investor Deck

Members-only research peptide platform · 2026

A clinical-grade membership funnel, a built platform, and a \$2B category with no trusted brand.

RAISING

\$350,000

EQUITY

20%

VALUATION

\$1.75M

Darrell Weaver · Founder & CEO · darrell@rmglabs.io

Longevity Lifestyle · Darrell Weaver · darrell@rmglabs.io · longevitylifestyle.shop



THE ASK

\$350,000 for 20% — deployed into demand, not engineering.

Go-to-market: team, paid acquisition, inventory depth, brand content, and fulfillment automation.

USE OF FUNDS



WHY NOW

The platform, catalog, compliance layer, and fulfillment integrations are already live. Capital buys traffic and inventory depth — the two things that convert a built product into revenue.

THE PROBLEM

Research peptides are a \$2B gray market with no trusted brand.

Buyers today choose between anonymous overseas sellers with no testing and clinics charging 5-10x. There is no consumer-grade brand with real purity data, real onboarding, and a modern buying experience.

- Fragmented supply — hundreds of no-name vendors, zero brand loyalty
- No verification standard visible to the buyer
- Compliance risk keeps mainstream operators out — a moat for whoever does it right

AT A GLANCE

316

SKUs loaded

68%

Gross margin

\$168

AOV

4

Research tracks



THE SOLUTION

A members-only research supply with a clinical-grade intake.

Longevity Lifestyle gates the catalog behind a free research membership. Every member completes a doctor-style intake that captures their research track, baseline profile, and a research-use acknowledgement before any product is visible.

- Intake-first funnel: track → questions → screening → acknowledgement
- HPLC-verified, third-party tested, U.S. shipped
- Subscribe & save at 90 days (10%), 6 months (15%), 12 months (20%)

AT A GLANCE

316

SKUs loaded

68%

Gross margin

\$168

AOV

4

Research tracks



HOW IT WORKS

Four steps from cold traffic to a subscribed member.

The membership wall does double duty — it qualifies the buyer and it collects the data that makes every downstream email, offer, and reorder relevant.

- 1. Age-gated landing page establishes research-only positioning
- 2. Free membership signup — email captured before pricing is shown
- 3. Onboarding wizard segments the member into a research track
- 4. Track-matched catalog, cart, and subscription checkout

AT A GLANCE

316

SKUs loaded

68%

Gross margin

\$168

AOV

4

Research tracks



WHO BUYS

Two core segments, both already spending.

Our buyer is not a biohacking stereotype. They are the 30-something who lives hard and wants to recover, and the 45-65 year old who is watching their body change and refuses to accept it.

- Segment A — 28-40, high-intensity lifestyle: recovery, sleep, injury repair
- Segment B — 45-65: metabolic health, weight management, reverse-aging
- Both segments over-index on subscription retention and referral

AT A GLANCE

316

SKUs loaded

68%

Gross margin

\$168

AOV

4

Research tracks



PRODUCT STATUS

The platform is already built and operating.

The capital is not for engineering — it is for demand. The storefront, membership system, admin, and fulfillment integrations are live today.

- 316 SKUs loaded with cost and pricing; top sellers activated
- CartRover and ShipStation wired for order push and tracking sync
- Encrypted credential vault, role-based admin, RLS-protected member data
- Subscription plans and cart flow shipped

AT A GLANCE

316

SKUs loaded

68%

Gross margin

\$168

AOV

4

Research tracks



WHY WE WIN

Compliance posture plus brand is the defensible position.

Anyone can dropship a vial. Very few will build the age gate, the intake, the acknowledgement trail, the testing documentation, and a brand people are proud to buy from.

- Research-only compliance architecture built in from day one
- Owned member list and intake data — not rented from a marketplace
- Apple-grade brand in a category that looks like 2011

AT A GLANCE

316

SKUs loaded

68%

Gross margin

\$168

AOV

4

Research tracks



UNIT ECONOMICS

Fully loaded payback in 5.2 months.

AOV

\$168

GROSS MARGIN

68%

BLENDED CAC

\$118

REPEAT RATE

41%

LTV

\$431

PAYBACK

5.2 mo

HOW PAYBACK IS CALCULATED

Payback is measured fully loaded, not on first-order gross margin. A \$168 order at 68% margin returns \$114 of gross profit, but after payment processing, fulfillment, packaging, and an allocated share of payroll and platform cost, first-order net contribution is roughly \$34. At a \$118 blended CAC and a 41% repeat rate, a member pays the acquisition cost back around month 5 and turns profitable from the second reorder or the first subscription renewal onward.

TEAM & PAYROLL

Five operators. \$19,000/mo.

MONTHLY PAYROLL

\$19,000 / mo

12-MONTH TOTAL

\$228,000

Founder / CEO

Darrell Weaver — Brand, supplier relationships, compliance posture, merchant and capital relationships.

\$4,000/mo

Operations & fulfillment lead

Full-time — Inventory, lot documentation, CartRover/ShipStation queues, returns, supplier QC.

\$4,000/mo

Growth / performance marketer

Full-time — Paid media buying, creator sourcing, funnel testing, reporting.

\$4,000/mo

Content & brand lead

Full-time — Editorial, photography direction, education library, email and social production.

\$4,000/mo

Member support & retention

Part-time — Intake review, member questions, subscription saves, reorder outreach.

\$3,000/mo

Five people carry the company for the first 12 months: four core operators at \$4,000/month and one support role at \$3,000/month — \$19,000/month, \$228,000 for the year. These are working-operator wages, not growth-stage salaries, and they are reviewed at month 12 against revenue.

YEAR ONE PLAN

Revenue compounds as the subscription base builds.

NET REVENUE BY QUARTER



MILESTONES

Months 1-3 — 1,200 members

640 orders · Creator seeding + retargeting live

Months 4-6 — 3,400 members

1,950 orders · Subscription base compounds

Months 7-9 — 6,100 members

3,600 orders · Second SKU tier activated

Months 10-12 — 9,500 members

5,400 orders · Referral + reorder engine

INVESTOR RETURN

Four paths to return on a \$350K check.

Recover capital from gross profit, not a future round

At a 68% blended gross margin, the Year-1 revenue plan produces roughly \$1.3M in gross profit against a fully loaded operating base of payroll, ads, and platform. Even at half plan, contribution after ad spend and payroll clears the \$350K raise inside 18-24 months.

Subscriptions turn one purchase into four

A 90-day plan at 10% off still carries margin while quadrupling order value. Every point of subscription attach rate pulls payback forward and raises LTV against a fixed CAC.

Distributions once working capital is covered

After inventory float and a 90-day operating reserve are funded, free cash is distributed pro-rata — the 20% stake earns from cash flow rather than waiting on an exit.

Exit optionality

Branded DTC health assets with recurring revenue trade at 3-5x revenue. A \$3-5M run-rate puts the equity in a materially different place than the entry valuation.

RISK & CONTACT

Known risks, and how they are already mitigated.

- Regulatory posture — mitigated by research-only framing, age gate, intake acknowledgement, and no medical claims.
- Payment processing — high-risk merchant relationships secured in parallel with backup rails.
- Supply variability — multi-supplier sourcing plus lot-level testing documentation.



Darrell Weaver — Founder & CEO

darrell@rmglabs.io

longevitylifestyle.shop · Research use only. Not for human consumption.